

# MAWA Fashion

# **Hangers for Brands**



## **MAWA**



MAWA is a well-known, internationally operating manufacturer of clothes hangers based in Germany.

- Long term experience and expertise producing high quality hangers since 1946.
- Furnishing of showrooms and stores on a small and large scale.
- Trend-setting concepts and designs.
- Production according to high quality and sustainability criteria.
- Successful collaboration with Escada, Liebeskind and Wolford, among others.



# Hangers for Brands



Fruit of the Loom, Berlin



Christopher Kane, London

The stationary trade of the future stands for worlds of experience as well as emotional and social experiences.

- The store transforms from a classic warehouse to a showroom and lifestyle space where like-minded people meet and immerse themselves in the brand world together.
- Good shop fitting inspires and seduces! It presents the values and uniqueness of a brand.
- The clothes hanger must present the goods in such a way, that they always appear in the best light, and as a brand ambassador it must underline the individuality of the brand.



## **Customer Experience**





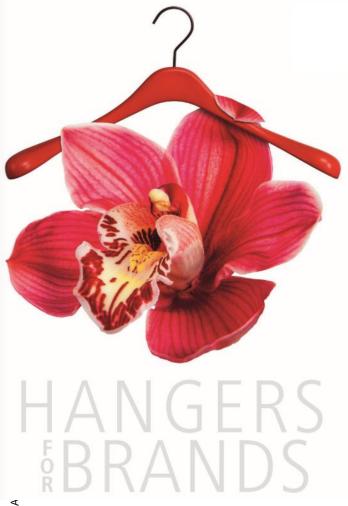
You've got to start with the customer experience and work back toward the technology – not the other way around".

Steve Jobs

- Retail trends are not defined by technologies, but by the needs and expectations of consumers.
- In order to define customer-centric retail concepts, the needs and problems of the customers must be understood, namely the needs of tomorrow.
- In order to rethink the shopping experience for tomorrow's customer, there are basically two starting points:
  - Attention-grabbing immersive experiences
  - Comfort and convenience



## MAWA Fashion



# Complete concept for your individual hanger design

- Best of MAWA assortment customizable We offer a wide range of wooden and metal hangers, for every type of garment and style. Our wooden hangers can be customized individually, by choosing colour, hook and branding.
- MAWA Fashion Lifestyle Special assortment of hangers, categorised into 6 different lifestyles, which are expressed through shape, colour and material selection.
- MAWA Fashion Individual Individual hanger design in the form language of the brands corporate identity and the store design.
- MAWA Fashion meets high sustainability criteria.
- MAWA Fashion turns clothes hangers into exclusive brand ambassadors.



## Details make the difference



#### **Metal Hangers:**

- Save up to 40% space
- Made of German steel
- With non-slip coating free of harming substances
- High stability and holding force
- Rotating hooks and patented clips









## Details make the difference

#### **Wooden Hangers:**

- Solid wood hangers with extra smooth surfaces
- Hook fully rotatable and stable
- Trousers bar with non-slip coating
- All wooden hangers with FSC certificate
- Water-based and eco-friendly paints and stains













## Details make the difference



### **Hangers with patented MAWA clips:**

- High stability and holding force -> perfect for hanging heavy clothing
- Long durability stable bars and fatigue-proof clips
- Clips are easily adjustable on the bar
- Clips with five times coiled springs
- Non-slip coating to protect the fabrics and avoid slipping off (available in different colours or transparent)











### Our Bestsellers

**Metal hangers** – available in various shapes, colours and sizes

- -> space saving, with skinfriendly antislip coating and swivel hooks
- -> made of solid steel for high stability, loading force and long durability



**Silhouette/F** – collar form, with non-slip coating



Silhouette light/FT – extra thin, collar form, with non-slip coating



Bodyform/L- with shoulder enlargement, with non-slip coating



**Economic/P**— round form, with non-slip coating



Economic light/PT- extra thin, round form, with non-slip coating



Bodyform/LS- with shoulder enlargement and trouser bar, with non-slip coating











## **Our Bestsellers**

**Wooden hangers** – available in different shapes, sizes and stained or lacquered in various colours

- -> FSC certified, from sustainable forestry
- -> with skinfriendly, waterbased lacquers



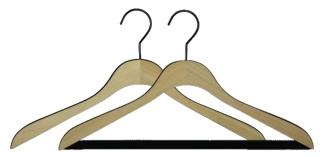
**Business Line**Beech wood, clear lacquering



Metropolis Line
Black lacquering and black hooks



Beech wood, white washed



by MAWA





Loft Line

Beech wood, black contour and black hooks



**Country Line** 

Ash wood and nickel hooks



### Our Bestsellers

Clip hangers – with solid steel bars, swivel hooks and non-slip coated clips (in diff. colours available)

- -> high stability, loading force and durability; no damage to the fabric
- -> perfect for trousers, skirts, accessories and especially for heavy clothing as leather and outerwear



Clip K17/D- width 17 cm



Clip K30/D— width 30 cm



Clip K40/DG4 - width 40 cm, with our extra strong, large Superclips



Clip K1



**Business/K** 







# MAWA Fashion Lifestyle



STATEMENT OF STYLE



LIGHTNESS OF BEEING



NEW URBAN LIFESTYLE



ORGANIC LIFE



**TEMPERATE STYLE** 



CELEBRATING LIFE

# Our lifestyle worlds offer inspiration and orientation for your hanger design

- Hanger series for all types of clothing
- Customizable features: colour, hook, clip, branding
- High quality design
- Top functionality
- Sustainable production

The classification supports you in effective customer experience at the fashion POS.







# Lifestyle worlds and hanger design







ORGANIC LIFE



LIGHTNESS OF BEEING



TEMPERATE STYLE



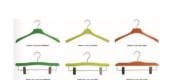
NEW URBAN LIFESTYLE



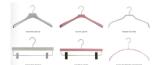






















## MAWA Fashion Individual



# More exclusivity in the design language of the brands Corporate Identity and store design

- Development of an individual hanger design in close agreement with the customer.
- Customizable features: colour, hook, clips, branding
- High quality design
- Top functionality
- Sustainable production

Your clothes hanger as a brand experience at the fashion POS.







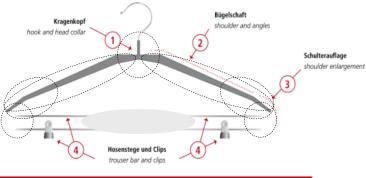
# Beeing you!











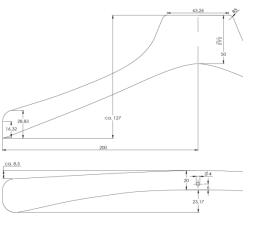
#### The uniqueness of your brand counts!

Individual design, that meets all your needs:

- design, that reflects the design language of your brand
- dimensions and angles perfectly adapted for your garments
- Digital service: 3D visualization, 3D printing and real prototyping
- Production of prototypes, equipping of showrooms and shops, rollout on demand



# We make it happen



#### Your Hanger-Project

- Briefing: Evaluation of your requirements and wishes.
- Style Facts: Coordination of your design specifications (CI, store design) and wishes.
- Design: Digital based development of your hanger design. We support you with our expertise in the design.
- Prototyping: We produce prototypes of your desired hanger design in 3D printing and as original samples to optimize and tune the finish.
- Production: We produce your individual hanger design according to high quality and sustainability criteria for the equipment of your showrooms and shops in small and large editions.



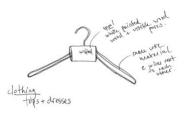
# Design with passion

Phase 1 Briefing Phase 2 Design Phase 3
Prototyping

Phase 4 Testing

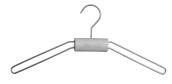
Phase 5 Rollout

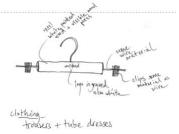


















Style Facts

Draft

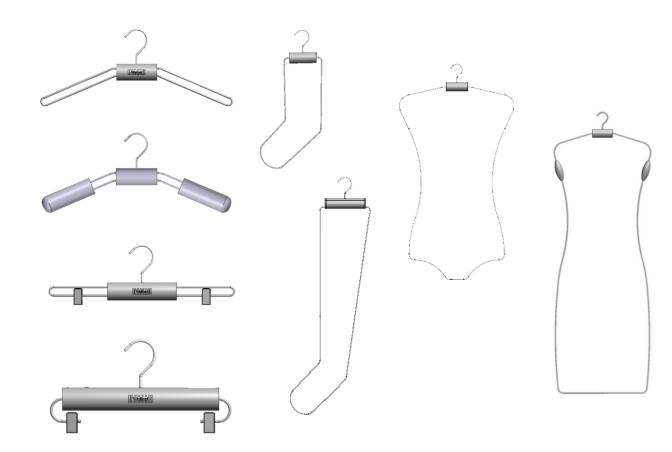
3D-Visuals

3D-Print Real-Prototyp Production



# Case Study Wolford







# **Branding**



Tampon print
1 or 2 colours / 1 or 2 sides
for flat and bodyformed
hangers



Embossing/Branding Relief in hanger colour, strong relief drawing



Thermal printing
Branding with stamp and
coloured foil,
strong relief drawing



Laser engraving
Relief in hanger colour
Soft relief drawing

Hangers for clever people

For the branding we offer different print variants, which you can choose optionally.

# Sustainability



#### For the benefit of the environment

MAWA clothes hangers are manufactured in an environmentally friendly way and according to strict ecological criteria.



#### Agenda 2030

We support the goals of the United Nations' Agenda 2030 up to a change for ecological, low-emission and environmentally friendly production.



#### SKIN friendly

MAWA clothes hangers do not contain any harmful softeners or heavy metals that could be transferred from the hanger to the clothes and your skin.



#### Responsible forestry

MAWA wooden hangers are manufactured exclusively from sustainable, controlled cultivation and are FSC® certified.

# Surprise your customers!



#### MAWA – passionate about hangers since 1948

Profit from our experience and choose the original!

We provide you the perfect hanger to represent your brand:

- with highest quality
- and unique design



